

AMPUTATION
PREVENTION

COMPREHENSIVE
WOUND CARE

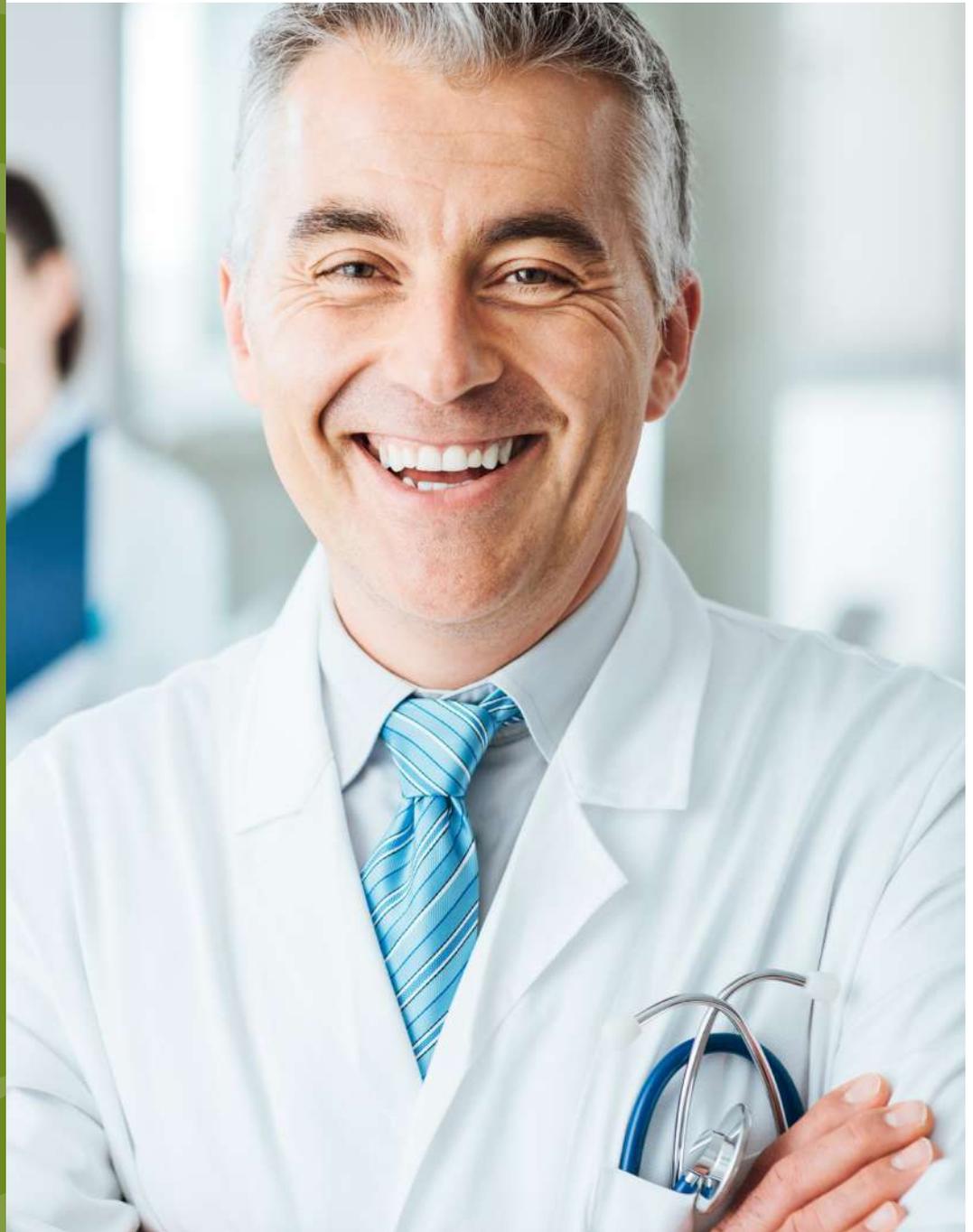
HYPERBARIC
MEDICINE

**FULL PROGRAM
IMPLEMENTATION**

.....
PROGRAM EXPANSION

.....
PROGRAM TAKEOVER

.....
**FLEXIBLE DELIVERY
MODELS**



Custom Solutions

FOR YOUR WOUND CENTER
MANAGEMENT NEEDS

Experts in comprehensive wound healing and amputation prevention

RestorixHealth specializes in developing and managing clinically and financially successful wound centers in partnership with hospitals and healthcare facilities. Dedicated to healing wounds, saving limbs and optimizing patient outcomes, RestorixHealth provides our partners with custom, turnkey solutions for establishing advanced wound healing programs that can improve population health, offer a competitive advantage and increase market share.

We are proud of our long history of exceptional performance that has resulted in measurable improvement in patients' lives and profitable, long-term relationships with our partners.

A partnership that works for you

RestorixHealth is not a "one-size-fits-all" management company. Our approach is wide-ranging in resources, service models and operational support. We empower organizations to add or expand comprehensive wound care services by offering varied and flexible partnership models — including risk-free, performance-based pricing options.

Based on your risk tolerance, we can customize the levels of financing and assistance to work within your budget and your comfort level.

Most importantly, we invest with you as a dedicated partner.



CHRONIC WOUNDS ARE COSTING YOU MONEY

Chronic wounds cost the U.S. an estimated \$25–\$50 billion per year. Without coordinated, specialized treatment, non-healing wounds can lead to increased readmissions and high costs related to multiple hospital stays and use of products and services that do not result in a healed outcome.¹



CHRONIC WOUNDS CAN LEAD TO UNNECESSARY AMPUTATIONS

The five-year mortality rate for amputation patients is 70%. According to the World Health Organization, up to 80% of amputations due to diabetic complications are preventable. With an integrated approach to treatment, lower extremity amputations have been shown to decrease by 72%.²

A FOCUSED APPROACH TO WOUND CARE

At RestorixHealth, our goal is to ensure that patients get the right care at the right time.

With a multidisciplinary approach and communication/education to providers across the continuum, patients have the best chance of a healed outcome, thus avoiding unnecessary costly services, hospitalizations and complications such as major amputations.

RESTORIXHEALTH CAN HELP YOUR SYSTEM

IMPROVE POPULATION HEALTH

- Improve wound healing rates and prevent amputations
- Patients see right provider at right time
- Make appropriate referrals to treat co-morbid conditions



ENHANCE QUALITY

- Maintain high patient satisfaction scores
- Continuous process improvement
- Advanced, customized EMR



ENSURE COMPLIANCE

- Internal monitoring and auditing
- Policies and procedures
- Designated compliance officer and committee



DEVELOP A PROFITABLE SERVICE LINE

- Attract new patients to the system by offering a specialty service line
- Generate outpatient, inpatient and surgical revenue



GAIN A COMPETITIVE ADVANTAGE

- Establish your hospital or health system as a wound care leader and innovator.
- Become a regional leader and destination provider as an Amputation Prevention Center®



JUST AS YOUR NEEDS ARE UNIQUE, SO ARE OUR SOLUTIONS

Our turnkey, custom solutions are specific to your hospital needs and take into account your current population, service lines and growth plans. We'll provide you with a **customized market and demand analysis** and **proforma** so you will have the information you need to choose a solution that's right for you.

Custom solutions include:

- Comprehensive Wound Center alone or with specialized Amputation Prevention Center®
- Varied and flexible partnership terms
- Risk-free, performance-based pricing options
- Design, engineer and build-out responsibility
- Equipment and furnishings provision
- Center staff employment



RestorixHealth is the only partner who will customize a wound care solution specifically for your hospital or health system.



SERVICE OFFERINGS

COMPREHENSIVE WOUND CARE

A Comprehensive Wound Center (CWC) is a coordinated outpatient program that utilizes advanced techniques and procedures to treat patients with all types of wounds, especially those that are complex and difficult to heal.

- ▶ Outpatient program with optional inpatient integration via Nurse Navigator
- ▶ Staffed by a multidisciplinary team to diagnose and treat all types of wounds
- ▶ Clinical pathway driven to achieve the best possible outcomes
- ▶ Typically serve local/primary and secondary markets

CWCs treat all types of wounds, including, but not limited to:

- Diabetic foot ulcers
- Venous ulcers
- Pressure injuries/ulcers
- Non-healing ulcers
- Traumatic wounds
- Arterial ulcers
- Infected wounds
- Crush injuries
- Radiation induced ulcer/wound
- Compromised flaps or grafts

AMPUTATION PREVENTION

An exclusive offering from RestorixHealth, an Amputation Prevention Center® (APC) is a surgically focused inpatient and outpatient program, operating in conjunction with a Comprehensive Wound Center, that specializes in treating patients with limb-threatening conditions, such as diabetic foot ulcers/infections.

- ▶ Inpatient and outpatient program with dedicated Nurse Navigator
- ▶ Sub-specialty within the wound center
- ▶ Specialized surgical interventions for patients with complex foot ulcers
- ▶ Clinical pathway driven with amputation prevention specific, evidence-based pathways
- ▶ Hub that serves a larger, regional market
- ▶ Connected to a larger network — Amputation Prevention Centers of America®



APCs specialize in:

- Diabetic foot ulcers
- Diabetic foot infections
- Charcot foot
- Gangrene
- Critical limb ischemia/PAD

Whichever option you choose, our on-site, regional and corporate teams will remain 100% engaged every step of the way.

CWC CORE TEAM	SHARED TEAM	APC CORE TEAM
MEDICAL DIRECTOR	PROGRAM DIRECTOR PANEL PHYSICIANS CLINICAL NURSE MANAGER WOUND CARE NURSES HYPERBARIC TECHNICIANS MEDICAL ASSISTANTS FRONT DESK COORDINATOR	CO-MEDICAL DIRECTORS <ul style="list-style-type: none"> • Surgical podiatrist/foot-ankle surgeon • Vascular surgeon, interventional cardiologist or interventional radiologist NURSE NAVIGATOR

SUPPORT SERVICES TO HELP YOU SUCCEED

▶ **WOUNDDOCS[®]
CUSTOMIZED EMR**

WoundDocs is an advanced, wound-specific EMR, supported by evidence-based clinical practice guidelines, that interfaces with your current EMR and provides physicians with the information they need for informed medical decision-making. The system allows for collaborative case management as well as automated electronic clinical feedback to referring physicians.

▶ **LOCAL
SUPPORT TEAMS**

Unparalleled local support to meet the daily needs of the centers, including revenue cycle management, clinical, community outreach and operational needs.

▶ **COMMUNITY OUTREACH**

Direct-to-physician, direct-to-hospital (“four-wall”) and direct-to-consumer education and outreach increases awareness of your wound center within the hospital and your community.

▶ **CENTRALIZED
PRIOR-AUTHORIZATIONS**

Nurse-led team dedicated solely to the prior authorizations process. The team works with each of our centers to ensure proper documentation and timely requests for prior approvals.

▶ **COMPREHENSIVE REVENUE
CYCLE MANAGEMENT**

From insurance pre-certification through the claim adjudication process, our specialists train and work directly with your physicians to document correctly ensuring claims are managed, processed and paid according to terms.

▶ **TRAINING AND
EDUCATION**

Certified HBO and Wound Care training in your region. Innovative, ongoing cloud-based e-learning platform, available 24/7, provides a customized education plan for each individual user or center based on their learning needs.

▶ **MANAGED
CARE EXPERTISE**

Direct contracting with managed care plans on behalf of our partner hospitals and/or their physicians, with a proven strategy of carve-out contracts.

**RestorixHealth's
value-added
support services
ensure your center
has everything
it needs to
be successful.**

A REPUTATION YOU CAN TRUST

Since 1997, RestorixHealth has been healing wounds, preserving limbs and saving lives. We abide by the guiding principle that doing the right thing is the right thing to do. We have a strong compliance program based on OIG guidelines to ensure that all aspects of our business are in compliance with applicable statutes, regulations and program requirements.

A WOUND PROGRAM YOU CAN BE PROUD OF

We assist our centers in achieving Undersea and Hyperbaric Medical Society (UHMS) accreditation by meeting the highest standards of care and patient safety, as well as The Joint Commission Disease Specific Accreditation for Wound Care, demonstrating our commitment to quality wound care programs.



Whether your hospital or health system is new to wound care, has an existing program or is ready to become a regional leader in amputation prevention, RestorixHealth can help.

We work with you and your team to create a flexible, customized program that seamlessly integrates into your existing operations.

- You determine your goals and objectives.
- You decide which wound care solution fits your organization's needs.
- You customize the amount of risk-sharing you prefer.

RestorixHealth will take it from there.

For a free program analysis, call:
888.210.4887 or email
CustomSolutions@RestorixHealth.com

 **RestorixHealth**[®]
Excellence in Wound Care

Healing wounds Preserving limbs Saving lives

RestorixHealth is HIGHTRUST CSF Certified



445 Hamilton Avenue, Suite 800
White Plains, NY 10601

www.RestorixHealth.com | Info@RestorixHealth.com



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